# GTC Wealth Accumulator Fund of Funds Minimum Disclosure Document



31 July 2015

#### Investment mandate and objective

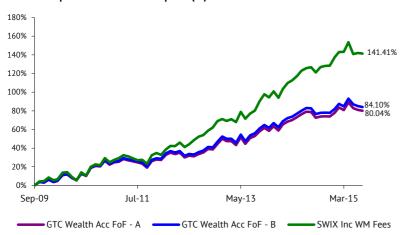
The equity based portfolio incorporates deep value and core equity investment managers within a multi-manager solution that aims to outperform the FTSE/JSE Shareholders Weighted Index (SWIX) over a three year period. The value bias implies the use of qualitative and quantitative techniques to identify and invest into good quality companies trading at discounted prices. This combination of investment managers integrates risk management strategies to provide consistent returns with reduced volatility during all market conditions.

#### Investment features:

Value equity strategy

Down-weighted resource sector exposure (SWIX benchmark) Manager allocations based on risk adjusted investment strategy

#### Cumulative performance since inception (%)



### Performance since inception (%)

	1 Year*	3 Years*	5Years*	Since Inception
Wealth Accumulator FoF Class A <sup>1</sup>	0.51	11.13	9.87	10.61
Wealth Accumulator FoF Class B1	0.62	11.41	10.26	11.03
Benchmark – FTSE/JSE SWIX <sup>1</sup>	6.94	17.57	16.18	16.31

<sup>&</sup>lt;sup>1</sup> The stated performance is after fees have been deducted

## Fund performance history (%)

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Cumulative
2.26	3.10	-1.46	4.50	-3.23	-0.97	-0.53						3.48
-2.72	3.94	1.97	0.95	1.81	1.81	1.56	-0.18	-3.35	0.80	0.12	-0.12	6.55
3.82	-1.58	0.01	-2.82	5.94	-4.61	4.34	1.46	3.28	2.33	-1.87	3.21	13.73
4.39	1.82	-1.14	1.21	-3.71	1.49	-0.49	1.88	1.35	2.77	-0.33	4.26	14.05
-3.23	1.92	0.63	2.37	-0.97	-0.74	-0.98	-0.99	-3.44	6.00	1.32	-0.36	1.17
-2.37	1.20	5.95	0.81	-3.48	-2.25	6.67	-1.97	7.75	1.95	-0.49	5.13	19.66
	2.26 -2.72 3.82 4.39 -3.23	2.26 3.10 -2.72 3.94 3.82 -1.58 4.39 1.82 -3.23 1.92	2.26     3.10     -1.46       -2.72     3.94     1.97       3.82     -1.58     0.01       4.39     1.82     -1.14       -3.23     1.92     0.63	2.26     3.10     -1.46     4.50       -2.72     3.94     1.97     0.95       3.82     -1.58     0.01     -2.82       4.39     1.82     -1.14     1.21       -3.23     1.92     0.63     2.37	2.26     3.10     -1.46     4.50     -3.23       -2.72     3.94     1.97     0.95     1.81       3.82     -1.58     0.01     -2.82     5.94       4.39     1.82     -1.14     1.21     -3.71       -3.23     1.92     0.63     2.37     -0.97	2.26     3.10     -1.46     4.50     -3.23     -0.97       -2.72     3.94     1.97     0.95     1.81     1.81       3.82     -1.58     0.01     -2.82     5.94     -4.61       4.39     1.82     -1.14     1.21     -3.71     1.49       -3.23     1.92     0.63     2.37     -0.97     -0.74	2.26     3.10     -1.46     4.50     -3.23     -0.97     -0.53       -2.72     3.94     1.97     0.95     1.81     1.81     1.56       3.82     -1.58     0.01     -2.82     5.94     -4.61     4.34       4.39     1.82     -1.14     1.21     -3.71     1.49     -0.49       -3.23     1.92     0.63     2.37     -0.97     -0.74     -0.98	2.26     3.10     -1.46     4.50     -3.23     -0.97     -0.53       -2.72     3.94     1.97     0.95     1.81     1.81     1.56     -0.18       3.82     -1.58     0.01     -2.82     5.94     -4.61     4.34     1.46       4.39     1.82     -1.14     1.21     -3.71     1.49     -0.49     1.88       -3.23     1.92     0.63     2.37     -0.97     -0.74     -0.98     -0.99	2.26     3.10     -1.46     4.50     -3.23     -0.97     -0.53       -2.72     3.94     1.97     0.95     1.81     1.81     1.56     -0.18     -3.35       3.82     -1.58     0.01     -2.82     5.94     -4.61     4.34     1.46     3.28       4.39     1.82     -1.14     1.21     -3.71     1.49     -0.49     1.88     1.35       -3.23     1.92     0.63     2.37     -0.97     -0.74     -0.98     -0.99     -3.44	2.26       3.10       -1.46       4.50       -3.23       -0.97       -0.53         -2.72       3.94       1.97       0.95       1.81       1.81       1.56       -0.18       -3.35       0.80         3.82       -1.58       0.01       -2.82       5.94       -4.61       4.34       1.46       3.28       2.33         4.39       1.82       -1.14       1.21       -3.71       1.49       -0.49       1.88       1.35       2.77         -3.23       1.92       0.63       2.37       -0.97       -0.74       -0.98       -0.99       -3.44       6.00	2.26       3.10       -1.46       4.50       -3.23       -0.97       -0.53         -2.72       3.94       1.97       0.95       1.81       1.81       1.56       -0.18       -3.35       0.80       0.12         3.82       -1.58       0.01       -2.82       5.94       -4.61       4.34       1.46       3.28       2.33       -1.87         4.39       1.82       -1.14       1.21       -3.71       1.49       -0.49       1.88       1.35       2.77       -0.33         -3.23       1.92       0.63       2.37       -0.97       -0.74       -0.98       -0.99       -3.44       6.00       1.32	2.26       3.10       -1.46       4.50       -3.23       -0.97       -0.53         -2.72       3.94       1.97       0.95       1.81       1.81       1.56       -0.18       -3.35       0.80       0.12       -0.12         3.82       -1.58       0.01       -2.82       5.94       -4.61       4.34       1.46       3.28       2.33       -1.87       3.21         4.39       1.82       -1.14       1.21       -3.71       1.49       -0.49       1.88       1.35       2.77       -0.33       4.26         -3.23       1.92       0.63       2.37       -0.97       -0.74       -0.98       -0.99       -3.44       6.00       1.32       -0.36

<sup>&</sup>lt;sup>1</sup> The stated performance is after fees have been deducted

Risk Profile of the Fund High Risk

#### **Fund facts**

Multi manager: GTC
Fund Classification: South African General Equity
Investment manager: Coronation, Prudential and

Prescient, 360ne, Sanlam and GTC

Inception date: 1 October 2009
Fund size: R 139 965 935
Benchmark: AF MM Index Return
Trustee: Societe General
Auditors: KPMG Inc
Administrators: Global Independent
Administrators

Management company: GTC Management Company
Target Return: AF MM Index Return +3%
Income declarations: 28 February & 31 August
Income distribution: First day of following month
Minimum initial investment: R20 000

Initial fees: 0-5% excl VAT
NAV & dealing prices: Class B
R 1.829

Value Distributed:

March 2015: September 2014: Class B 0.0000 0.000

Valuation: Priced a day in arrears

FeesClass AClass BAnnual management fee1.14%1.14%General expenses1.01%0.65%

#### Performance fees

Performance fees are absolute return based, which implies that performance fees are only accrued on positive performances above an adjusted cash benchmark.

#### **Fund Base Fee**

Base fees were 2.00% (Class A) and 1.78% (Class B)  $\,$ 

#### **Equity performance fees**

Absolute based performance fee – 20 % of outperformance of Alexander Forbes MM +3% (Capped at 2%).

Performance fees of 1.73% (Class A) and 1.69% (Class B) were levied on the fund due to outperformance of the benchmark.

#### Total expense ratio (TER)

A Total Expense Ratio (TER) is a measure of a portfolio's assets that are relinquished as operating expenses. The total operating expenses are expressed as a percentage of the average value of the portfolio. Included in the TER is the proportion of costs that are incurred by the performance component, fee at target, trading costs (including brokerage, VAT, STT, STRATE and insider trading levy) and other expenses. These are disclosed separately as percentages of the net asset value. A higher TER ratio does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs. The total TER\* was therefore 3.73% (Class A) and 3.47% (Class B).

TERs shown include VAT

<sup>\*</sup>Annualised

<sup>^</sup>lump sum investment performances quoted.

<sup>^</sup>Income distributions not included in the performance calculation.

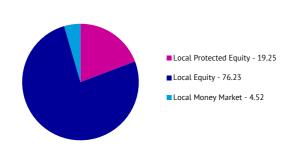
<sup>^</sup>Performance is calculated for the portfolio; individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestment and dividend withholding tax.

# **GTC Wealth Accumulator Fund of Funds Minimum Disclosure Document**

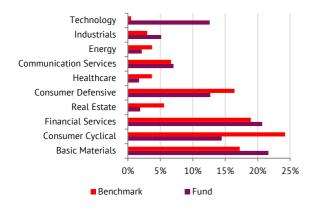


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#### Asset class exposure - physical (%)



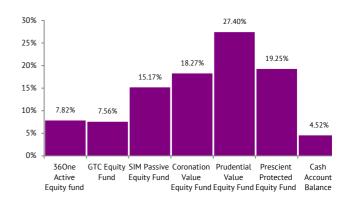
#### Equity Industry breakdown (%)



#### Fund statistics (%):

Tracking Error	3.47
Portfolio Volatility	9.70

#### Investment manager weighting (%)



Top 10 equity holdings (%)

	% of Equity
NASPERS LIMITED	9.00
MTN GROUP LTD	5.06
BRITISH AMERICAN TOBACCO PLC	4.77
STANDARD BANK GROUP LIMITED	4.47
MONDI PLC	3.28
OLD MUTUAL PLC	3.16
ANGLO AMERICAN PLC	3.14
STEINHOFF INT HLDG	2.70
THE FOSCHINI GROUP LTD	2.04
NEDBANK GROUP LIMITED	2.01
TOTAL	39.64

#### **Portfolio Commentary**

Global markets ended the quarter on a negative note with the MSCI World posting a 0.3% loss. This did, however, mask rather volatile swings particularly at the end of the quarter, with Greece's potential exit from the European Union dominating headlines. Greece became the first developed nation to default on a debt payment as agreement could not be reached between Greek leaders and the Troika. Both Japan and the UK posted 3.0% gains with Europe returning 0.7% and the US a rather muted at 0.3% gain. Global bonds fell 2.9% as renewed speculation on potential US rate hikes and risk of the Greek contagion spreading to peripheral similarly indebted nations.

Locally the All Share Index fell 0.2% over the quarter, with Industrials bucking the trend returning 1.7%, while Financials (-2.3%) and Resources (-4.6%) declined. The bond market saw a rise in yields, particularly at the long end of the curve, with the All Bond Index closing down 1.4%. Property suffered the largest losses over the quarter, closing down 6.2%. Eskom continues to dominate local news with the National Energy Regulator refusing to agree to Eskom's proposed 25% hike in electricity tariffs. Increased electricity costs coupled with rising oil prices and a weakening currency led the SA Reserve Bank to highlight the risk to breaching their inflation target. With credit agencies watchful and potential rate hikes bound to impact growth prospects.

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### Disclaimer

This is a minimum disclosure document. GTC Management Company is a member of ASISA. Collective Investment Schemes in Securities are generally medium to long term investments. The value of participatory interests may go down as well as up and the manager does not provide any quarantee either with respect to the capital or the return of a portfolio. CIS's are traded at ruling prices and can engage in borrowing and scrip lending. Different classes of units apply to these portfolios and are subject to different fees and charges. A schedule of fees and charges and maximum commissions is available on request from the manager. The manager has a right to close portfolios to new investors in order to manage them more efficiently in accordance with their mandates. Commission and incentives may be paid and if so, would be included in the overall costs. Forward pricing is used. The manager may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. Actual investment performance will differ based on the initial fees applicable, the actual investment date and the date of reinvestment of income. Past performance is not indicative of future performance. Performance is calculated for the portfolio as well as that the individual investor. Performance may differ as a result of initial fees, the actual investment date, the date of reinvestment and dividend withholding tax. The investment performance is for illustrative purposes only. Dealing prices are calculated on a net asset value and auditor's fees, bank charges and trustee fees are levied against the portfolios. GTC does not provide any guarantee either with respect to the capital or the return of a portfolio. Risk profile of the fund ranges from low risk to high risk with a low risk potentially associated with lower rewards and a high risk with potentially higher rewards. Fund of funds are portfolios that invests in portfolios of collective investment schemes that levy their own charges, which could result in a higher fee structure for the fund of funds. GTC does not provide any guarantee either with respect to the capital or the return of a portfolio. Risk profile of the fund ranges from low risk to high risk with a low risk potentially associated with lower rewards and a high risk with potentially higher rewards. GTC's portfolios are valued daily at approximately 15h00. Instructions must reach Silica before 14h00 to ensure same-day valuation. One can also obtain additional information on GTC products on the GTC website and all price related queries or information is readily available on request. GTC is an Authorised Financial Services Provider. FSP731.