# **GTC Management Company**

# Wealth Accumulator Fund of Funds

# December 2013

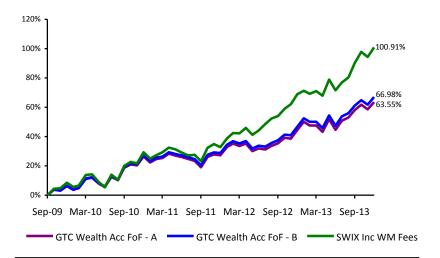
#### Investment mandate and objective

The equity based portfolio incorporates deep value and core equity investment managers within a multi-manager solution that aims to outperform the FTSE/JSE Shareholders Weighted Index (SWIX) over a three year period. The value bias implies the use of qualitative and quantitative techniques to identify and invest into good quality companies trading at discounted prices. This combination of investment managers integrates risk management strategies to provide consistent returns with reduced volatility during all market conditions.

Investment features: Value equity strategy

Down-weighted resource sector exposure (SWIX benchmark) Manager allocations based on risk adjusted investment strategy

#### Since inception cumulative performance history (%)



## Performance history (%)

|  | 1 Year* | 2 Year* | 3Year* | Since Inception |
|--|---------|---------|--------|-----------------|
| Wealth Accumulator FoF Class A         | 13.19   | 13.37   | 8.94   | 12.27           |
| Wealth Accumulator FoF Class B1        | 13.73   | 13.89   | 9.48   | 12.82           |
| Benchmark – FTSE/JSE SWIX <sup>1</sup> | 18.94   | 23.00   | 15.83  | 19.60           |

The stated performance is after fees have

been deducted

#### Fund performance history (%)

|   | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct  | Nov   | Dec   | Cumulative |
|---|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|-------|-------|------------|
| Class B 2013  | 3.82  | -1.58 | 0.01  | -2.82 | 5.94  | -4.61 | 4.34  | 1.46  | 3.28  | 2.33 | -1.87 | 3.21  | 13.73      |
| Class B 2012  | 4.39  | 1.82  | -1.14 | 1.21  | -3.71 | 1.49  | -0.49 | 1.88  | 1.35  | 2.77 | -0.33 | 4.26  | 14.05      |
| Class B 2011  | -3.23 | 1.92  | 0.63  | 2.37  | -0.97 | -0.74 | -0.98 | -0.99 | -3.44 | 6.00 | 1.32  | -0.36 | 1.17       |
| Class B 20101   | -2.37 | 1.20  | 5.95  | 0.81  | -3.48 | -2.25 | 6.67  | -1.97 | 7.75  | 1.95 | -0.49 | 5.13  | 19.66      |
| Class B 2009 <sup>1</sup>                                 |       |       |       |       |       |       |       |       |       | 3.79 | -0.62 | 3.11  | 6.35       |
| 1 The stated performance is after fees have been deducted |       |       |       |       |       |       |       |       |       |      |       |       |            |

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### Risk profile of the fund High risk

#### Fund facts

Multi manager: GTC

Investment manager: Coronation & Prudential

Inception date: 1 October 2009

Classification: South African Equity General Fund Fund size: R 126 655 137

Benchmark: R 126 655 137

Benchmark: FTSE/JSE Shareholder Weighted

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Trustee: ABSA Bank
Auditors: KPMG Inc
Administrators: Global Independent Administrators

Management company: GTC Management Company
Income declarations: 28 February & 31 August
Income distribution: First day of following month

Minimum initial investment: R20 000
Initial fees: 0-5% excl VAT
NAV & dealing prices: Class A Class B
R 1.6180 R 1.6524

Valuation: Priced a day in arrears

Fees

 $\begin{array}{ccc} & Class \ A & Class \ B \\ Annual \ management \ fee & 1.14\% & 1.14\% \\ General \ expenses & 1.14\% & 0.53\% \end{array}$ 

#### Performance fees

Performance fees are absolute return based, which implies that performance fees are only accrued on positive performances above an adjusted cash benchmark.

#### Equity performance fees

Absolute based performance fee – 20 % of outperformance of Alexander Forbes MM +3% (Capped at 2%).

Performance fees of 1.74% (Class A) and 1.71% (Class B) were levied on the fund due to outperformance of the benchmark.

#### Total expense ratio (TER)

A Total Expense Ratio (TER) is a measure of a portfolio's assets that are relinquished as operating expenses. The total operating expenses are expressed as a percentage of the average value of the portfolio. Included in the TER is the proportion of costs that are incurred by the performance component, fee at target, trading costs (including brokerage, VAT, STT, STRATE and insider trading levy) and other expenses. These are disclosed separately as percentages of the net asset value. A higher TER ratio does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs. The total TER\* was therefore 4.02% (Class A) and 3.38% (Class B).

TERs shown include VAT \*as at September 2013

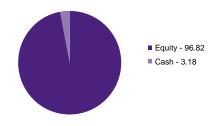
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<sup>\*</sup>Annualised

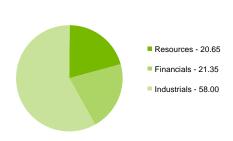
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### Asset class exposure (%)



#### Equity industry breakdown (%)



### Fund statistics (%)

| Tracking Error                             | 1.93  |
|--|-------|
| Portfolio Volatility (equity portion only) | 12.74 |

### Investment manager weighting (%)



#### Top 10 equity holdings (%)

|                          | % of Equity |
|--------------------------|-------------|
| NASPERS-N-               | 8.07        |
| MTN GROUP                | 7.74        |
| BRITISH AMERICAN TOBACCO | 5.31        |
| ANGLO                    | 5.01        |
| SASOL                    | 4.75        |
| STANDARD BANK GP         | 4.32        |
| MONDI PLC                | 3.12        |
| SABMILLER PLC            | 3.05        |
| BHPBILL                  | 2.14        |
| NETCARE                  | 2.00        |
| Total                    | 45.50       |

#### Portfolio Comment

Over the quarter, the Re:CM portfolio was closed and transitioned into the Prescient Protected Equity portfolio. This decision was strategy based as Re:CM operated on a fundamental process while Prescient has a quantitative process.

Over the past 12 months, the Re:CM overweight exposure to resources has contributed to lower performances on the back of a value investment strategy. Although we agree with Re:CM that the resource sector is undervalued, we also believe that macro economic conditions resulted in a protracted growth phase, which ignored the resource sector.

The Prescient portfolio is designed to track the Top40 shares of the ALSI index through call options, which enables the fund to limit the downside and maximise returns on the upside. This portfolio will have a 20% allocation, while the Coronation and Prudential portfolios will have 40% each.

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